



**Sellers' Conference for
Online Entrepreneurs**

Vendor Presentation Series

This vendor presentation
was delivered at
[SCOE 2011.](#)



INTERNATIONAL



Priority Parcel



XPO Introduction



- Express Postal Options
- Customize Postal Solutions
- Headquarters – Torrance, CA
- Privately Held
- \$40,000,000 annually



XPO Advantage



- Delivery Success
- All Inclusive Pricing
- Customized Solutions
- Flexibility
- Quality Control
- Personalized Customer Service
- Timely & Accurate Billing



XPO Network

Mail Processing Centers

The XPO network for international mail services





- XPO is one of only 18 USPS Postal Qualified Wholesalers.
- XPO is also a Transportation Security Administration (TSA) approved Indirect Air Carrier.



STRATEGIC ALLIANCES



From anywhere... to anyone / De partout... jusqu'à vous



COULSON INTERACTIVE



INTERNATIONAL Parcels



Worldwide distribution with direct connections to 200 countries

Pick-up

Customer schedules a pickup and sends electronic manifest with order detail

parcels are picked up by XPO and trucked to local XPO gateway.



Electronic manifest data uploaded into XPO Parcel Pro System for processing

Processing

Linehaul



parcels prepared based on destination country requirements through XPO Parcel Pro System including tracking barcode application

XPO return mail management and /or return notification



Final distribution

parcels inducted into local postal organization or carrier delivery network

International Linehaul

parcels prepared for transit to destination country



Parcel delivery to consumers door with confirmation to identified markets.





INTERNATIONAL Parcels



Information Required From Customer

- **E-Parcel Manifest**

's E- Parcel Manifest information and format reviewed and approved by XPO IT

- **FTP Access**

Log In Credentials to XPO FTP site

Automatic posting of tracking data

- **Complete Address Label including an Unique Identifier**

's label has been review and approved by XPO

- **On-line BOL**

Daily BOL is created through on line customer portal.

Containers count and weight completes BOL.

XPO operations and customer service are pre-alerted.

Canada

- Network Optimization
- Electronic Customs Clearance
- Customer Collect
- Delivery Confirmation
- Returns Notification





United Kingdom

- Network Optimization
- Electronic Clearance
- Delivery Confirmation
- Returns Notification



Australia

- Electronic Clearance
- Delivery Confirmation
- Returns Notification





Rest of World



COJODON INTERACTIVE



Discussion

ANY QUESTIONS ?

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**For more information about
the topics covered in this presentation,
please contact the vendor directly.**